

CAREER REPORT
FOR
STEVE JOBS

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Time of Birth: 07:00:00 AM PST
Place of Birth: San Francisco, California

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WELCOME

To a new way of looking at your career interests! Our purpose through this career report, is to help you clarify your goals. Your astrologically based report contains ideas and information which can help you choose a satisfying career and suitable work environment.

Effective planning begins with knowing yourself--your interests, strengths and limitations, preferences, aspirations and motivations. Some of these aspects of your personal potential are touched upon in the following pages. A printed report such as this does have certain limitations. A face-to-face consultation is needed to include relevant factors (such as your educational qualifications, financial resources, work experience, and personal constraints). This report therefore gives a broad range of possibilities.

We suggest you use this analysis together with other avenues of expression: discussions with professional career counselors or school guidance specialists; visits to workplaces of interest to you; and research in your public library. Talk with recruiting personnel, company employees and representatives of labor unions and/or professional associations; and gather information about educational requirements, earnings, working environments, employment opportunities, and the future outlook for various careers which interest you. Doing these things will help to establish your personal career priorities.

We hope you enjoy using all the information contained within this report, as well as the ideas in the accompanying Supplement.

READ ON!

At the present time, there are thousands of different careers from which to choose. Although finding the "right" one for you may seem a difficult task, we invite you to begin by considering your own career report. Each section of the report was developed using unique assessment techniques, and each section focuses on a specific aspect of your career needs and interests. Enjoy!

**** YOUR CAREER NEEDS ****

Every career can be broken down into four basic activities. Working with Ideas, Data, People and Things. This section of the Report looks at what we consider to be your balance of these activities.

*** IDEAS, DATA, PEOPLE, THINGS ***

If you enjoy solving problems, debating political ideas, creating or inventing something new, or sharing your knowledge, we suspect a career focused on working with IDEAS would be important for you.

If you enjoy tracking your bank balance, reading science books and magazines, or computing information, we suspect a career focused on working with DATA would appeal to you.

If meeting new neighbours, giving a stranger directions, or spending time with your friends is important to you, we would suggest a career focused on meeting the needs of PEOPLE might be important.

If driving your car, fixing things around the home, or working with tools is highly enjoyable, we would suspect a career focused on working with THINGS would be enjoyable.

The numbers on the left below are percentages (out of 100%) representing our perception of your interest in each of these four activities. If one is higher, even by a few percentage points, we would expect it to be your top priority.

Our results indicate that you are interested in working with:

25% Ideas: solving, debating, creating, imparting

24% Data: synthesizing, analyzing, computing, compiling

26% People: negotiating, instructing, serving, helping

25% Things: creating, operating, manufacturing, handling

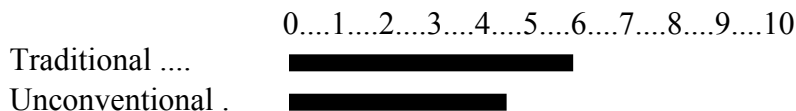
* TRADITIONAL / UNCONVENTIONAL *

Another way to clarify your career aptitudes and options is to ask yourself whether you are traditional or unconventional in attitude?

TRADITIONAL people enjoy keeping social and workplace traditions and customs alive. They respect their heritage and seek to maintain the continuity between the past and the future. They are much happier in careers that have a tradition, a heritage and the rules of behavior and company operations clearly established.

UNCONVENTIONAL people are just the opposite. They enjoy working in companies where customs and traditions are not followed. They enjoy exploring new ways of doing things with unusual people. They are usually not in the mainstream of public opinion and are usually ahead of their time.

Steve, our results show that your personality should reflect the following attitude:

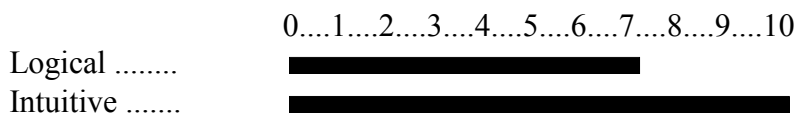


* INTUITIVE / LOGICAL *

If you are a predominantly LOGICAL person, you believe all of your problems can be solved by using your mind to think things through.

If you are a predominantly INTUITIVE person, you will get "hunches", sudden intuitive knowing about answers to your dilemmas and solutions to your problems.

We all use both intuition and logic to make decisions, but to varying degrees. Our results indicate that your process tends to demonstrate the following strengths:




* PRODUCTIVE *

People who work best in a PRODUCTIVE capacity need to see the results of their daily work. They care about meeting schedules. Their self-esteem can be directly related to what they physically accomplish on a daily basis. Nothing frustrates a productive, task-oriented person as much as other people not keeping to agreed upon production schedules.

Your results indicate the probable strength of your productive orientation is:

0....1....2....3....4....5....6....7....8....9....10

Productive 

* MANAGEMENT *

MANAGERIAL people tend to be high achievers. They enthusiastically work with and through people, attending to a multitude of supervisory details in order to reach their goals. If your present employer is considering you for a management role, they may be considering some of the following questions about you.

First, would you enjoy a MANAGEMENT ROLE, rather than a supportive one? Would you rather motivate people to accomplish your own or the companies goals rather than doing the work yourself?

Are you ASSERTIVE, with a flair for expressing entrepreneurial or intrapreneurial skills? (An intrapreneur is an entrepreneur successfully working within a corporate environment.)

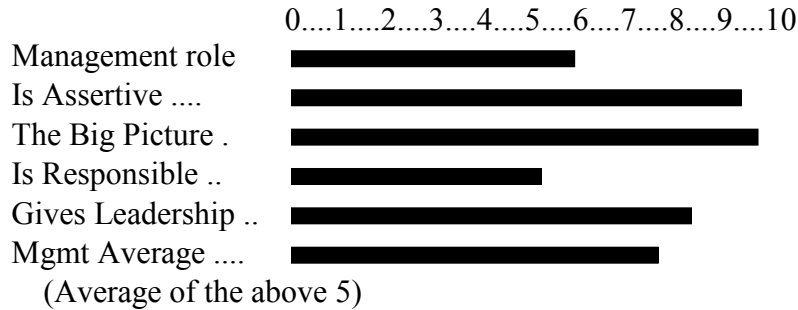
In the midst of a hectic work day, do you have a continuing sense of the "LARGER PICTURE"? Do you show good judgement in your decision making, upon assessing a situation?

Would you be a RESPONSIBLE dependable manager, with the ability to utilize your time well and achieve results within specific deadlines? Do you relish extra responsibility?

Are you a LEADER? Can you inspire people to high achievement?

These are only a few of the important personal qualities associated with different theories of management. The most effective managers seem to have most of these traits, in varying strengths. If you have one or more of these traits strongly indicated in the graph below, we would expect that you will feel you have management abilities.

Our results indicate that some of your management strengths are:



* YOUR PROFILE *

This section answers the question, "How high a profile do you like to maintain on the "job?" You may wish to remain almost anonymous; or be known by a relatively small group of friends and co-workers; or pursue a high profile throughout the entire organization and beyond.

People who prefer a QUIET PROFILE like to remain almost anonymous on the job. They are happy working intently but quietly by themselves, in a self-contained work area. These people dislike being interrupted while concentrating on the task at hand, and usually do not need regular interactions with co-workers in order to enjoy their work.

On the other hand, people who enjoy an ACTIVE PROFILE prefer a working environment which provides frequent opportunities to interact with colleagues and co-workers. They need a non-contained work area, to facilitate their being well known by a small group of friendly co-workers. With good working conditions and support from the employer, these people are active, creative employees.

HIGH PROFILE people enjoy recognition and influence. They prefer a working environment which provides easy access to their superiors, with ample attention paid to their activities. Recognition for a job well done is a "must have" for them. These people need careers which involve adequate public access, possibly encompassing an industry wide, national, or even international perspective.

Our results indicate that your on-the-job needs are:

13% QUIET PROFILE: solitude, lack of interruptions, few people, low profile, self-contained work area.

69% ACTIVE PROFILE: non-contained work area, environment encouraging creativity, loyalty and support from employer, contact with co-workers.

19% HIGH PROFILE: recognition, frequent contact with superiors, status, influence, travel, public access.

* INTERACTION WITH PEOPLE *

Your choice of career undoubtedly will be influenced by the way you usually interact with other people. Regardless of the role you play in relation to others at work, you probably find one form of personal expression - individualist, team player or observer, most natural for you.

If you tend to be an INDIVIDUALIST, you probably are most comfortable working independently. Working alone allows you to complete tasks in your own way. You may influence others indirectly, by demonstrating the standards you expect through your own completed work.

If you are a TEAM PLAYER, you might prefer working with a small group, project team, task force, committee, etc. You probably enjoy the dynamics involved in cooperative group activity. You contribute to the development of cohesive groups by helping to resolve conflicts within your group, and by facilitating group decision making.

If you are inclined to be an OBSERVER, you may wish to place yourself completely outside the organizational infrastructure, perhaps in a career involving investigative research or the study of human behavior. Your comments and criticisms about the interpersonal interactions you observe can be enlightening and instructive to others.

The sort of interactive role which may be most comfortable for you is: OBSERVER.

* JOB SATISFACTION *

Your satisfaction with the job and career path you choose depends on many factors. Perhaps the most basic considerations are working conditions, compensation, and benefits. You also will be influenced by the amount and quality of the supervision you receive; opportunities for achievement and advancement; and the availability of training and development programs. Whatever career you choose, be sure to find out what a potential employer offers in these areas.

Another way of finding a suitable career placement for yourself is to consider what stage in the "life cycle" of a business, product or service you would enjoy. Some people enjoy being pioneers, totally involved at the beginning of a new venture such as launching a business or promoting a new idea. Some like gathering the necessary resources to start the enterprise - recruiting personnel, finding materials and equipment, and raising funds. Others prefer the action that comes from developing a product or service from its earliest beginnings into something useful.

Some people like analyzing or evaluating work in progress, with a view to finding faults and making corrections at an early stage. Others prefer being in the position of taking an objective overview of all work to date, developing a new sense of what is possible for the future. Other people will enjoy marketing or selling the finished product, service or technique.

Others prefer to deal with "endings", concluding one phase of development and moving the company forward to the next. Some people are attracted to working with the human consequences of organizational and environmental change, with an eye to future trends and requirements.

For you, job satisfaction can be obtained, in part, when your career includes:

Being a pioneer, totally involved at the beginning of a new venture - working on new ideas, initiating new projects, and launching new businesses, as well as motivating people to participate with you in all/some of the above. You enjoy working at the "leading edge" of your field. If your company's specialty becomes yesterday's news you will probably be tempted to move "where the action is".

* CAREER THEMES *

Common THEMES tend to be repeated throughout a person's working life, indicating a high interest in certain career areas. You tend to be attracted to careers which embody the following themes:

Careers providing opportunities for you to express your personal creativity (e.g. entertainer, dancer, actor, artist, illustrator, or crafts-person. You might also consider work in technical production and other areas of the performing and visual arts).

Careers involving sports and recreation, as well as those containing an element of excitement and risk (e.g. commodity and stock trading, professional athletics, etc.). Whatever your choice of career, you will be attracted to its creative aspects. If you choose mechanical trades, then you may enjoy inventing machines. If science is your forte, then research and development could be very attractive.

* CAREER FIELDS *

In previous sections of this report, you have seen general indications of your probable work-related needs and interests. In this section you will find ideas and suggestions about the career fields and jobs which you might find most interesting and enjoyable.

Steve, each career field has been analyzed astrologically specifically for you, and displayed in the form of a number. Those with the highest number of points tend to be the career fields you are most likely to enjoy. Those with the least points are probably the career categories to which you feel least attracted.

Should you wish to obtain more information about specific occupations within any of these fields, the best place to start is your local library. Large libraries generally have booklets and career material available, describing the careers listed here.

As you study the following alphabetical list of career fields, you may feel drawn to several of the highlighted career fields and/or specific occupations within the field. It is possible (and desirable) to combine more than one potentially satisfying area into one career choice. For example, if SALES and TECHNICIAN both show high rankings, a career as sales representative of an equipment manufacturer might be considered.

Examples of other groupings of high-ranking career fields and occupations might be: School Principal (MANAGEMENT and EDUCATION), or a Construction Company Owner (CONSTRUCTION TRADES, BUSINESS, and a high "SELF-EMPLOYED" score).

To start studying and using this section, first look at the alphabetically listed career fields. If a field score is high, look for the highest scoring occupations within the field. These occupations would be ones to investigate further. If the career field is low, but an occupation within it high, we would expect you to have mixed feelings about it as a top choice.

Steve, our results show that your interests by field are as follows:

72 ADMINISTRATIVE AND SUPPORT OCCUPATIONS

- 81 Accountant
- 71 Administrative Services Manager
- 82 Administrator (Arts)
- 83 Administrator (Financial Services)
- 78 Administrator (Government Policy)
- 86 Administrator (Human Resources)
- 83 Administrator (Regulatory)
- 81 Administrator (Sciences)
- 73 Administrator (Telecommunications)
- 81 Auditor
- 83 Producer (Performing Arts)

54 BANKING

- 54 Banker
- 62 Credit Officer
- 72 Teller

94 BUSINESS

- 82 Business Services
- 94 Consultant
- 94 Entrepreneur
- 79 Investment Counselor
- 84 Manufacturer
- 69 Marketing Specialist
- 67 Merchandising Specialist
- 97 Retailer

69 CLERICAL

- 79 Bookkeeper
- 69 Clerk
- 84 Library Technical Assistant
- 84 Word Processing Clerk

94 COMMUNICATION

- 97 Advertising Copywriter
- 87 Announcer / Broadcaster
- 82 Editor
- 94 Interpreter
- 94 Journalist
- 67 Public Relations Specialist
- 82 News Reporter
- 89 Script Writer

82 Translator

97 Writer

89 COMPUTERS

82 Computer Hardware Specialist

89 Computer Programmer

92 Computer Systems Analyst

92 Information Systems Consultant

92 Webmaster / Internet Specialist

74 CONSTRUCTION TRADES

62 Bricklayer / Stonemason

62 Carpenter

87 Carpet Installer

74 Electrician

62 Heavy Equipment Operator

83 Painter / Paperhanger

87 Plasterer

74 Plumber / Pipefitter

72 Roofer

72 Sheet Metal Worker

84 Structural & Reinforcing Metal Worker

77 Tiler

79 DESIGN ARTS

82 Architect (Commercial)

89 Architect (Residential)

79 Commercial Artist

80 Computer Assisted Designer

89 Floral Designer

77 Industrial Designer

86 Theater, Fashion or Exhibit Designer

89 Urban Planner

94 EDUCATION

94 Education Policy Researcher or Consultant

89 Teacher (Community College)

89 Teacher (Elementary & Secondary School)

89 Teacher of a Second Language

97 Teacher / Preschool (Early Childhood Education)

94 Professor / University

89 ENGINEERING

92 Engineer (Aerospace)

91 Engineer (Chemical)

69 Engineer (Civil)

89 Engineer (Electrical & Electronics)

89 Engineer (Industrial)

84 Engineer (Mechanical)
85 Engineer (Metallurgical & Materials)
79 Engineer (Mining)
91 Engineer (Petroleum)

99 HEALTH CARE
84 Audiologist
77 Chiropodist
69 Dental Assistant
97 Dental Hygienist
96 Dental Lab Technician
84 Dentist
99 Dietitian
99 Dispensing Optician
92 Nutritionist
89 Optometrist

92 HOLISTIC HEALTH
92 Acupuncturist
81 Chiropractor
81 Herbalist
73 Homeopath
81 Massage Therapist
81 Naturopath
81 Reflexologist

69 INSURANCE
74 Actuary
69 Claims Adjuster
58 Claims Examiner
82 Underwriter

84 LAW
87 Judge
84 Lawyer
84 Legal Assistant

82 MACHINING
68 Die Maker
66 Machine Tool Operator
66 Milling Machine Operator
69 Tool Maker
78 Welder

69 MEDICINE
69 Physician
81 Podiatrist
72 Psychiatrist

67 Veterinarian

74 MEDICAL TECHNICIANS & TECHNOLOGISTS

74 Lab Technician

74 Electroencephalographic Technician

74 Emergency Medical Technician

87 Nurse

87 Medical Records Technician

74 Radiologic Technologist

62 Surgical Technician

94 MILITARY CAREERS

94 Military Officer

69 MINING QUARRYING / OIL & GAS

72 Blaster

69 Derrick Worker

69 Driller (Offshore Drilling Rig)

72 Driller (Underground Mining)

69 Roustabout

94 NEW AGE CAREERS

94 Astrologer

93 Metaphysician

94 Personal Growth Facilitator

94 PERFORMING ARTS

94 Actor

93 Dancer

85 Director

92 Musician

78 Production Assistant

70 Production Technician

69 PHYSICAL THERAPIST

69 Occupational Therapist

57 Physiotherapist

74 Recreational Therapist

69 Respiratory Therapist

69 Speech Pathologist

99 POLITICS

79 PRODUCT FABRICATING

77 Automotive Assembler

89 Electrical Accessories Assembler

67 Dressmaker

79 Jeweler

89 Pipefitter

79 Tailor

74 PRODUCT REPAIRS

68 Aircraft Engine Tester

59 Auto Mechanic

74 Chemical Process Equipment Mechanic

74 Electronic Equipment Repairer

74 Computer Repairer

54 Small Engine Mechanic

79 PROTECTIVE SERVICES

64 Firefighter

60 Guard

79 Police Officer

74 Health Inspector (Environmental or Food)

72 Safety Inspector (Const. or Engineering)

79 RESEARCH AND DEVELOPMENT

39 SALES

59 Auctioneer

42 Insurance Broker

54 Manufacturer's Salesperson

67 Real Estate Sales (Commercial)

69 Real Estate Sales (Residential)

69 Securities & Financial Services Sales

54 Wholesale Trade Salesperson

64 SCIENCES (LIFE)

82 Agricultural Scientist

82 Biological Scientist

75 Forester / Conservation Scientist

89 SCIENCES (PHYSICAL)

92 Astronomer

69 Chemist

79 Food Scientist

69 Geologist

89 Mathematician

72 Meteorologist

87 Physicist

99 SERVICES

77 Beauty Care Specialist

99 Chef

99 Child Care Worker

77 Cosmetologist (Hair Stylist)

84 Food Services Worker
99 Gardener
84 Mail Carrier / Postal Worker
84 Telephone Operator

92 SOCIAL SERVICES

78 Career Counselor
92 Psychologist
81 Religious Counselor (Minister, Priest)
88 Social Change Advocate
81 Social Worker
81 Therapist

99 SOCIAL SCIENCES

97 Anthropologist
99 Historian
99 Librarian
99 Political Scientist
97 Sociologist
97 Social Policy Researcher / Consultant

79 SPORTS & RECREATION

79 Athlete
83 Athletic Trainer
87 Coach
79 Fitness Instructor

74 TECHNICIANS & TECHNOLOGISTS

74 Audio-Video Recording Technician
74 Broadcasting Technician
74 Electrical & Electronics Technician
82 Engineering Technician
87 Food Processing Technician
64 Graphic Arts Technician
82 Science Technologist
85 Surveyor
77 Television Production Technician

94 TRANSPORTATION

72 Air Traffic Controller
94 Driver (Bus, Taxi or Truck)
97 Navigator
94 Pilot

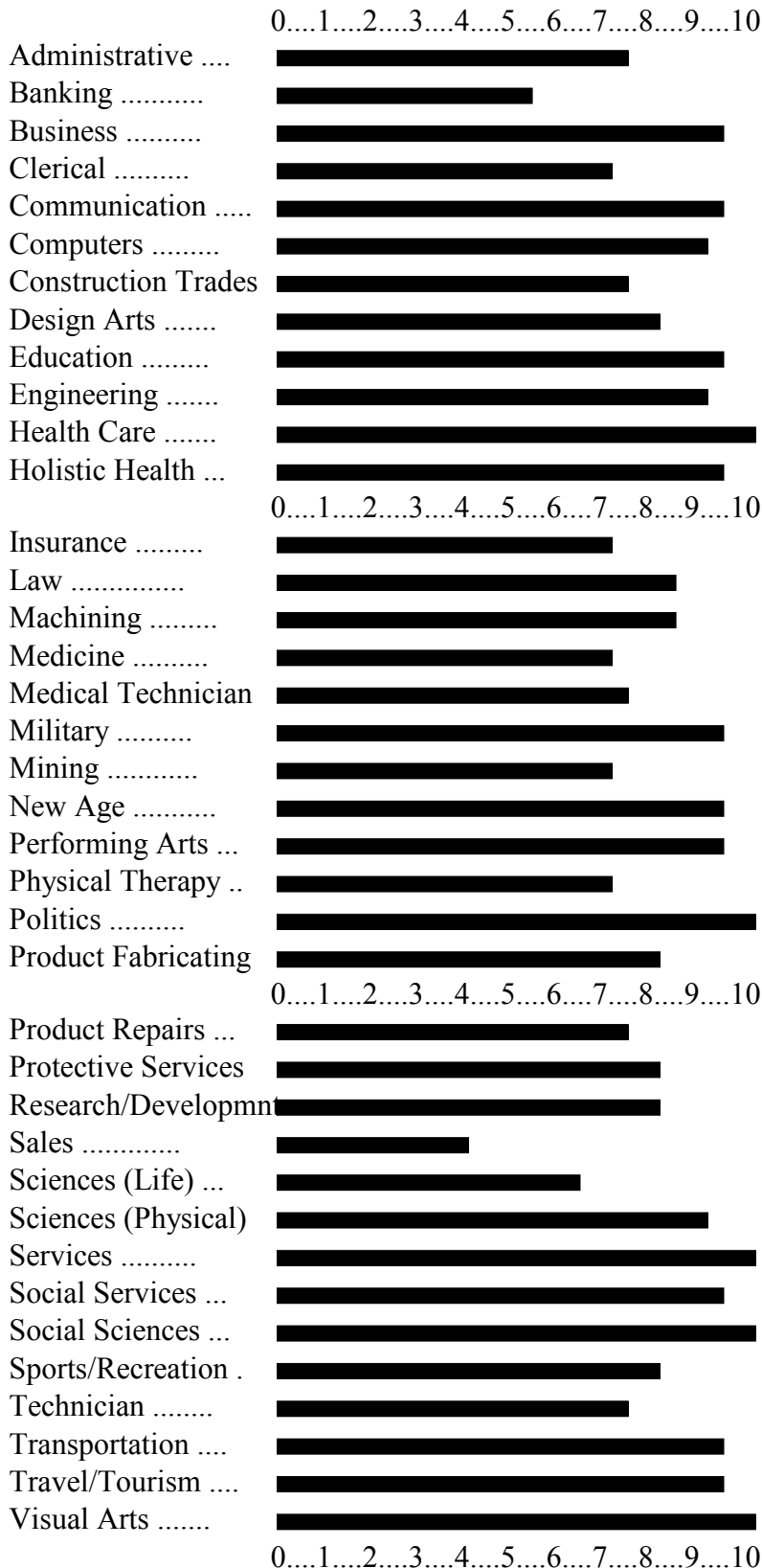
94 TRAVEL / TOURISM

94 Travel Agent

99 VISUAL ARTS

- 84 Artist (Fine)
- 89 Artist (Graphic)
- 99 Artist (Handicrafts)
- 87 Camera Operator (Film or Video)
- 97 Desktop Publishing Computer Specialist
- 88 Photographer

To complete the Career Report, a summary of all the career fields is supplied for you.



Steve,

We hope that what you have read so far has given you some new ideas about possible career directions, as well as leading you to a better understanding of your career needs and career interests.

For most people, choosing a career is a demanding, and time-consuming task. For some people it can also be a frustrating one, if all the information you have gathered about your own interests has not led you to a clear career choice. Because of that possibility, we have included a Supplement with the Report to help you clarify your options. From the letters we've received, we know how much the supplement can help. Please try It!

Good luck and best wishes for much success and happiness in your chosen career.

Sincerely,

CareerReport.com

HOW TO USE THE SUPPLEMENT

This supplement gives you the opportunity to review and summarize the information contained in your Report. Please think of this as a NEEDS QUIZ. In other words, what do you NEED TO HAVE at work to be happy on the job?

People have mentioned dozens and dozens of different needs. They include; to work with people, be self-employed, or have a lot of independence, or work for a company with great perks, make good pay, and be challenged every day. For some people - to know the work made a difference in someones life, to be creative and highly productive and never bored. Perhaps to work for a good boss who listens.

It may sound like a wish list, but you will find that when your career meets all or close to all of your needs, you will look forward to going to work every day. So please complete the quiz for yourself. It works. If you cannot think of 10 needs, think of a job you have disliked and could not wait to leave. The opposite aspect of work you dislike, is a newly discovered NEED. Perhaps it was a job where you never learned anything new. You may have discovered you enjoy learning new skills on the job. The NEED: to continually learn on the job.

A. My 10 strongest career needs are:

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

Now please review your results in the last section of your Report, Career Fields and write down the fields and occupations you are interested in.

B. CAREER FIELDS and OCCUPATIONS:

C. THE SUMMARY PAGE:

Here you can narrow your search by sorting out which CAREERS form the best match with the strongest career NEEDS you have.

Before you fill in your own Summary page, we have included a completed summary page, with commentary as an example for you.

EXAMPLE

At the present time, this person is employed as a features writer for a local newspaper. Seeking a new career, this person selected Business and Communications from the report to investigate. After considering these two fields, this person picked Retailing, and Television News as specific occupations to consider. Writer, the present career, was listed also.

After listing the three careers in the heading and writing in the career needs on the left, this person began to assess the degree of fit between each occupation and his/her career needs.

In the process of deciding which careers should be marked YES, to indicate the career meets the need, this person thought:

"Television would give me a high profile if I worked on camera; but with a strong need to be self-employed, perhaps station or organization constraints would be frustrating. Retailing would satisfy the need to own my own business. Also retailing would mean being self-employed in a support services role, and working with a team (staff) on the job. Once established, my business would give me a higher profile in my community.

SUMMARY page:

Possible Careers:

MY NEEDS ARE:	Writer	TV News	Retail
1. Work with people:	yes	yes	yes
2. Allow a lot of independence:	yes	-	yes
3. Work in services:	yes	yes	yes
4. A high profile:	-	yes	(yes)
5. Teach on the job:	yes	yes	yes
6. Be self-employed:	-	-	yes
7. Team work focus :	-	yes	yes
Totals:	4	5	6.5

From the total for each career in the example above, it appears RETAILING affords the best match to meet the NEEDS of this particular person. By reviewing your own Report, listing your own NEEDS and filling in the Summary Sheet, it will be easier for you to pick a career to consider. We hope our Career Report has helped you on your way to a successful future.

SUMMARY page:

Possible Careers:

MY NEEDS ARE:

1.

2.

3.

4.

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6.

7.

8.

9.

10.

Totals:

SUMMARY page:

Possible Careers:

MY NEEDS ARE:

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Totals:

SUMMARY page:

Possible Careers:

MY NEEDS ARE:

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Totals:

SUMMARY page:

Possible Careers:

MY NEEDS ARE:

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Totals: